

WILLOWS NURSING & REHABILITATION CENTER, THE  
41 RICKEL ROAD

SUN PRAIRIE 53590 Phone: (608) 837-8529  
Operated from 1/1 To 12/31 Days of Operation: 365  
Operate in Conjunction with Hospital? No  
Number of Beds Set Up and Staffed (12/31/03): 57  
Total Licensed Bed Capacity (12/31/03): 57  
Number of Residents on 12/31/03: 54

Ownership: Corporation  
Highest Level License: Skilled  
Operate in Conjunction with CBRF? No  
Title 18 (Medicare) Certified? Yes  
Title 19 (Medicaid) Certified? Yes  
Average Daily Census: 54

| Services Provided to Non-Residents |     | Age, Gender, and Primary Diagnosis of Residents (12/31/03) |       |            |       | Length of Stay (12/31/03)       |  | %    |
|------------------------------------|-----|--|-------|------------|-------|---------------------------------|--|------|
| Home Health Care                   | No  | Primary Diagnosis  | %     | Age Groups | %     | Less Than 1 Year                |  | 5.6  |
| Supp. Home Care-Personal Care      | No  |  |       |            |       | 1 - 4 Years                     |  | 38.9 |
| Supp. Home Care-Household Services | No  | Developmental Disabilities                                 | 0.0   | Under 65   | 3.7   | More Than 4 Years               |  | 22.2 |
| Day Services                       | No  | Mental Illness (Org./Psy)                                  | 14.8  | 65 - 74    | 13.0  |                                 |  | ---- |
| Respite Care                       | Yes | Mental Illness (Other)                                     | 0.0   | 75 - 84    | 31.5  |                                 |  | 66.7 |
| Adult Day Care                     | No  | Alcohol & Other Drug Abuse                                 | 0.0   | 85 - 94    | 42.6  | *****                           |  |      |
| Adult Day Health Care              | No  | Para-, Quadra-, Hemiplegic                                 | 3.7   | 95 & Over  | 9.3   | Full-Time Equivalent            |  |      |
| Congregate Meals                   | No  | Cancer   | 1.9   |            | ----  | Nursing Staff per 100 Residents |  |      |
| Home Delivered Meals               | No  | Fractures  | 9.3   |            | 100.0 | (12/31/03)                      |  |      |
| Other Meals                        | No  | Cardiovascular   | 24.1  | 65 & Over  | 96.3  | -----                           |  |      |
| Transportation                     | No  | Cerebrovascular  | 7.4   |            | ----- | RNs                             |  | 7.8  |
| Referral Service                   | No  | Diabetes   | 1.9   | Gender     | %     | LPNs                            |  | 14.1 |
| Other Services                     | Yes | Respiratory  | 5.6   |            | ----- | Nursing Assistants,             |  |      |
| Provide Day Programming for        |     | Other Medical Conditions                                   | 31.5  | Male       | 37.0  | Aides, & Orderlies              |  |      |
| Mentally Ill                       | No  |  | ----  | Female     | 63.0  |                                 |  |      |
| Provide Day Programming for        |     |  | 100.0 |            | ----  |                                 |  |      |
| Developmentally Disabled           | No  |  |       |            | 100.0 |                                 |  |      |

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#### Method of Reimbursement

|                      |     | Medicare<br>(Title 18) |                     | Medicaid<br>(Title 19) |       | Other               |     | Private<br>Pay |                     | Family<br>Care |       | Managed<br>Care     |     |     |                     |     |     | Total          | %         |
|----------------------|-----|------------------------|---------------------|------------------------|-------|---------------------|-----|----------------|---------------------|----------------|-------|---------------------|-----|-----|---------------------|-----|-----|----------------|-----------|
| Level of Care        | No. | %                      | Per<br>Diem<br>(\$) | No.                    | %     | Per<br>Diem<br>(\$) | No. | %              | Per<br>Diem<br>(\$) | No.            | %     | Per<br>Diem<br>(\$) | No. | %   | Per<br>Diem<br>(\$) | No. | %   | Resi-<br>dents | Of<br>All |
| Int. Skilled Care    | 0   | 0.0                    | 0                   | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Skilled Care         | 13  | 100.0                  | 304                 | 28                     | 96.6  | 123                 | 1   | 100.0          | 137                 | 11             | 100.0 | 159                 | 0   | 0.0 | 0                   | 0   | 0.0 | 53             | 98.1      |
| Intermediate         | --- | ---                    | ---                 | 1                      | 3.4   | 102                 | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 1              | 1.9       |
| Limited Care         | --- | ---                    | ---                 | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Personal Care        | --- | ---                    | ---                 | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Residential Care     | --- | ---                    | ---                 | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Dev. Disabled        | --- | ---                    | ---                 | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Traumatic Brain Inj  | 0   | 0.0                    | 0                   | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Ventilator-Dependent | 0   | 0.0                    | 0                   | 0                      | 0.0   | 0                   | 0   | 0.0            | 0                   | 0              | 0.0   | 0                   | 0   | 0.0 | 0                   | 0   | 0.0 | 0              | 0.0       |
| Total                | 13  | 100.0                  |                     | 29                     | 100.0 |                     | 1   | 100.0          |                     | 11             | 100.0 |                     | 0   | 0.0 |                     | 0   | 0.0 | 54             | 100.0     |

| *****  |      |  |             |                                      |           |                 |
|--|------|--|-------------|--------------------------------------|-----------|-----------------|
| Admissions, Discharges, and Deaths During Reporting Period |      | Percent Distribution of Residents' Conditions, Services, and Activities as of 12/31/03 |             |                                      |           |                 |
|  |      | -----  |             |                                      | -----     |                 |
| Percent Admissions from:                                   |      | Activities of  | %           | % Needing Assistance of              | % Totally | Total Number of |
| Private Home/No Home Health                                | 4.8  | Daily Living (ADL)   | Independent | One Or Two Staff                     | Dependent | Residents       |
| Private Home/With Home Health                              | 0.0  | Bathing  | 0.0         | 72.2                                 | 27.8      | 54              |
| Other Nursing Homes  | 0.0  | Dressing   | 9.3         | 70.4                                 | 20.4      | 54              |
| Acute Care Hospitals                                       | 94.4 | Transferring   | 14.8        | 63.0                                 | 22.2      | 54              |
| Psych. Hosp.-MR/DD Facilities                              | 0.0  | Toilet Use   | 16.7        | 61.1                                 | 22.2      | 54              |
| Rehabilitation Hospitals                                   | 0.0  | Eating   | 63.0        | 25.9                                 | 11.1      | 54              |
| Other Locations  | 0.8  | *****  |             |                                      |           |                 |
| Total Number of Admissions                                 | 126  | Continence   | %           | Special Treatments                   | %         |                 |
| Percent Discharges To:                                     |      | Indwelling Or External Catheter  | 11.1        | Receiving Respiratory Care           |           | 9.3             |
| Private Home/No Home Health                                | 57.1 | Occ/Freq. Incontinent of Bladder   | 48.1        | Receiving Tracheostomy Care          |           | 1.9             |
| Private Home/With Home Health                              | 0.8  | Occ/Freq. Incontinent of Bowel   | 31.5        | Receiving Suctioning                 |           | 0.0             |
| Other Nursing Homes  | 7.9  |  |             | Receiving Ostomy Care                |           | 1.9             |
| Acute Care Hospitals                                       | 6.3  | Mobility   |             | Receiving Tube Feeding               |           | 3.7             |
| Psych. Hosp.-MR/DD Facilities                              | 0.0  | Physically Restrained  | 9.3         | Receiving Mechanically Altered Diets |           | 11.1            |
| Rehabilitation Hospitals                                   | 0.0  |  |             |                                      |           |                 |
| Other Locations  | 10.3 | Skin Care  |             | Other Resident Characteristics       |           |                 |
| Deaths   | 17.5 | With Pressure Sores  | 3.7         | Have Advance Directives              |           | 53.7            |
| Total Number of Discharges                                 |      | With Rashes  | 5.6         | Medications                          |           |                 |
| (Including Deaths)   | 126  |  |             | Receiving Psychoactive Drugs         |           | 59.3            |

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Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

| *****  |                 |                                     |       |                              |       |                                 |       |                  |       |
|--|-----------------|-------------------------------------|-------|------------------------------|-------|---------------------------------|-------|------------------|-------|
|  | This Facility % | Ownership: Proprietary Peer Group % | Ratio | Bed Size: 50-99 Peer Group % | Ratio | Licensure: Skilled Peer Group % | Ratio | All Facilities % | Ratio |
| Occupancy Rate: Average Daily Census/Licensed Beds   | 97.2            | 86.2                                | 1.13  | 87.1                         | 1.12  | 88.1                            | 1.10  | 87.4             | 1.11  |
| Current Residents from In-County                     | 92.6            | 78.5                                | 1.18  | 81.0                         | 1.14  | 82.1                            | 1.13  | 76.7             | 1.21  |
| Admissions from In-County, Still Residing            | 15.9            | 17.5                                | 0.91  | 19.8                         | 0.80  | 20.1                            | 0.79  | 19.6             | 0.81  |
| Admissions/Average Daily Census                      | 233.3           | 195.4                               | 1.19  | 158.0                        | 1.48  | 155.7                           | 1.50  | 141.3            | 1.65  |
| Discharges/Average Daily Census                      | 233.3           | 193.0                               | 1.21  | 157.4                        | 1.48  | 155.1                           | 1.50  | 142.5            | 1.64  |
| Discharges To Private Residence/Average Daily Census | 135.2           | 87.0                                | 1.55  | 74.2                         | 1.82  | 68.7                            | 1.97  | 61.6             | 2.19  |
| Residents Receiving Skilled Care                     | 98.1            | 94.4                                | 1.04  | 94.6                         | 1.04  | 94.0                            | 1.04  | 88.1             | 1.11  |
| Residents Aged 65 and Older                          | 96.3            | 92.3                                | 1.04  | 94.7                         | 1.02  | 92.0                            | 1.05  | 87.8             | 1.10  |
| Title 19 (Medicaid) Funded Residents                 | 53.7            | 60.6                                | 0.89  | 57.2                         | 0.94  | 61.7                            | 0.87  | 65.9             | 0.81  |
| Private Pay Funded Residents                         | 20.4            | 20.9                                | 0.97  | 28.5                         | 0.71  | 23.7                            | 0.86  | 21.0             | 0.97  |
| Developmentally Disabled Residents                   | 0.0             | 0.8                                 | 0.00  | 1.3                          | 0.00  | 1.1                             | 0.00  | 6.5              | 0.00  |
| Mentally Ill Residents                               | 14.8            | 28.7                                | 0.52  | 33.8                         | 0.44  | 35.8                            | 0.41  | 33.6             | 0.44  |
| General Medical Service Residents                    | 31.5            | 24.5                                | 1.29  | 21.6                         | 1.46  | 23.1                            | 1.36  | 20.6             | 1.53  |
| Impaired ADL (Mean)                                  | 50.4            | 49.1                                | 1.03  | 48.5                         | 1.04  | 49.5                            | 1.02  | 49.4             | 1.02  |
| Psychological Problems                               | 59.3            | 54.2                                | 1.09  | 57.1                         | 1.04  | 58.2                            | 1.02  | 57.4             | 1.03  |
| Nursing Care Required (Mean)                         | 4.6             | 6.8                                 | 0.68  | 6.7                          | 0.69  | 6.9                             | 0.67  | 7.3              | 0.63  |